



PMB 01231
BUREAU OF ADMINISTRATION
OFFICE OF PROCUREMENT MANAGEMENT
523 EAST CAPITOL
PIERRE, SD 57501-3182
(605) 773-3405
FAX (605) 773-4840



CREDENTIALING SYSTEM

NOTICE OF AWARDS

Buyer: Chuck Clark (003)
Phone: 605-773-4276
Fax: 605-773-4840
Email: Chuck.Clark@state.sd.us

Date: 1 February 2015

- 1. Contract Term:** The contract(s) established by this notice are exclusive to the listed contractor(s) for a period of one (1) year from 1 February 2015 through 30 January 2016.
Extension: After expiration of the original term, the contract(s) shall automatically extend and remain in effect until terminated in writing by either party or in the event of a successful challenge by a competing vendor.
- 2. Extension:** After expiration of the original term, the contract(s) shall automatically extend and remain in effect until terminated in writing by either party. Notice shall be given at least 30 days prior to the termination of the contract.
- 3. Pricing:** If any of the items awarded on the contract(s) decrease in price during the term of the contract, the contractor must contact the Office of Procurement Management in writing within seven (7) working days of the decrease(s). The State will receive full advantage of the price decrease(s) when it becomes effective. Failure to notify the Office of Procurement Management of price decreases may result in the cancellation of the contractor's contract and recovery of the overcharged amount from the contractor's performance bond. Price decreases are acceptable on invoice(s) presented for payment. If the open market price of a specific contract item is under the contractor's price, the State reserves the right to purchase the lower priced product.
- 4. Periodic Review:** The State of South Dakota will be conducting periodic reviews of market prices and changes in technology.
- 5. Estimated Quantity:** The state does not guarantee the purchase of any minimum or maximum quantity during the term of the contract. The State reserves the right to purchase components for specific applications from different contractors.
- 6. Financial Stability:** Upon request, a contractor must furnish a list of their three largest customers. The State may contact these customers to determine a satisfaction level with the contractor's equipment and/or services. This list shall include the business name, contact person, mailing address, phone and fax number, and e-mail address. Upon request, the contractor must submit financial information to indicate the financial condition of the contractor's company. This information must consist of an audited balance sheet for the most recent fiscal year or other financial acceptable financial statement.
- 7. Assignment of Anti-trust Claims:** The contractor hereby agrees to convey, assign and transfer to the State of South Dakota all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States, 15 U.S.C.A. §1, et seq. (1973), and under the antitrust laws of the State of South Dakota, SDCL 37-1, and amendments thereto, relating to the particular goods, services and materials purchased by the State of South Dakota in connection

with this contract.

8. **Delivery:** All orders are F.O.B. destination with all transportation and handling charges paid by the contractor. Deliveries shall be made at such time, place and in such quantities as shown on the purchase order. All items in common usage are to be shipped within 14 days from the date of purchase order. An additional 10 days will be allowed for back-ordered items when notification is given, in writing, to the ordering agency that the items are not available for immediate delivery.
9. **Warranty Support:** Contact Company at Info@Midwestcard.com
10. **Substitution:** Contractor **may not** substitute hardware or software components which differ from those supplied with the evaluation device in items they supply to the State of South Dakota, during the contract term, without the written consent of the Office of Procurement Management. All substitution items must be tested, evaluated, and approved before being included in the contract.
11. **Liquidated Damages:** The State will assess liquidated damages on deliveries that are not made in accordance with the schedule established herein. Damages will be in the amount of two percent (2%) of the purchase price per calendar day. Damages may be waived by the Office of Procurement Management Director if the contractor submits to the Director, and ordering agency, prior to the expiration of the delivery schedule established herein, written documentation that the failure to satisfy the contract delivery is due to the circumstances beyond the control of the contractor.
12. **Non-Discrimination Statement:** The State of South Dakota requires that all contractors, and suppliers doing business with any State agency, department, or institution, provide a statement of non-discrimination. By signing this contract, as required on page one, the contractor certifies they do not discriminate in its employment practices with regard to race, religion, age, sex, national origin or disability.
13. **Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion – Lower Tier Covered Transactions:** By signing and submitting this contract, the solicitor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation, by any Federal department or agency, from transactions involving the use of Federal funds. Where the contractor is unable to certify to any of the statements in this certification, the contractor shall attach an explanation to this contract.
14. **State Agencies:** Item numbers and a brief description must be used when ordering from this contract.
15. **Contractor Information:** All delivery tickets, invoices and statements shall show the purchase order number, brand or trade name and State Item Number, when applicable, as shown in the contract. Invoices must be submitted in duplicate to the State agency ordering the merchandise. **DO NOT SUBMIT STATEMENTS OR INVOICES TO THE OFFICE OF PROCUREMENT MANAGEMENT AS IT ONLY DELAYS PAYMENT.**
16. **RECORDS:** To assist the State in its production planning, contractor shall maintain and furnish the State, upon request, the following records:
 - a. Contractor is required to establish a relational database or other sales tracking system from which to produce regular reports to the State. For each purchase, the contractor will be able to report at least the following information:
 - date and time ordered
 - date and time shipped
 - location shipped
 - purchaser order number
 - device name and device identification number
 - serial number
 - agency name

The contractor shall provide promptly prior to the last day of the month following the end of a quarter, to the Office of Procurement Management, a detailed summary report of all products that were purchased by State entities during the previous quarter. The contractor shall provide, upon request, summary reports of the following:

 - a summary of items purchased

- a breakdown, by State agency and by unit of local government, (i.e., county, school district), of the items purchased - a report of backordered products
- a summary of reports time (from time of customer's order placement to the time of shipment to customer)
- a summary of system units purchased as well as the most frequently purchased item
- The State and contractor will mutually agree upon the report format.

b. Maintenance, service and Customer records

To enable the Office of Procurement Management to maintain quality control over products purchased by State entities, contractor shall maintain, and on request provide to the Office of Procurement Management, complete records reporting all field engineering, maintenance and preventive maintenance, repair and service calls made to the State entities that have purchased the contractor's products, as recorded, as well as any complaints received from these State entities regarding contractor's products.

Steven L. Berg, Director
Office of Procurement Management

Midwest Card & ID Solutions
4747 NW Gateway Ave
Riverside MO 64150-9519

Contact: Brenden Ourth
Phone: 816-221-0620
Cell Phone: 816-935-8235
Fax: 816-221-1213
Email: Brenden@midwestcard.com

CONTRACT #: 16696
Vendor ID: 12441764

EXHIBIT A

PRICE LIST

CREDENTIALING SYSTEM			1 SEPTEMBER 2016	
SKU	Supplier Name	Short Description	Long Description	Cost
DIH10458	Midwest Card and ID Solutions	XID 8300 Retransfer Credential Card Printer. Contract 16696	XID 8300 Retransfer Credential Card Printer. Contract Number 16696	\$5,595.00
DIH10461	Midwest Card and ID Solutions	Edisecure ILM-LS Single Sided Lamination Unit. Contract 16696	Edisecure ILM-LS Single Sided Lamination Unit. Contract Number 16696	\$2,995.00
OP-CR80-10M	Midwest Card and ID Solutions	South Dakota Opacity Mark Security Cards (Per 10,000 Cards). Contract 16696	South Dakota Opacity Mark Security Cards (Per 10,000 Cards). Contract 16696	\$2,050.00
DIC10217	Midwest Card and ID Solutions	Xid 5-Panel Color Ribbon Kit (YMCK-K). Contract 16696	Xid 5-Panel Color Ribbon Kit (YMCK-K). Contract 16696	\$425.00
DIC10319	Midwest Card and ID Solutions	Xid Retransfer Film. Contract 16696	Xid Retransfer Film. Contract 16696	\$150.00
DIC10180	Midwest Card and ID Solutions	Clear Patch Laminate, 1.0 Mil (Yield 550 Single Sided Cards) Contract 16696	Clear Patch Laminate, 1.0 Mil (Yield 550 Single Sided Cards) Contract 16696	\$195.00

USCAN-KIT	Midwest Card and ID Solutions	Tethered USB Barcode Scanner. Contract 16696	Tethered USB Barcode Scanner. Contract 16696	\$496.00
IT-ST-FP-RT	Midwest Card and ID Solutions	Salamander Rapidtag Software Subscription (Annual Fee) Subscription Requires Active Track App Subscription. Contract 16696	Foundational Piece Of Software (Annual Fee) For Salamander Rapidtag Software (Customer Providing Laptop Hardware) Subscription Requires Active Track App Subscription. Contract 16696	\$500.00
IT-ST-FP-EVAC	Midwest Card and ID Solutions	Salamander Rapidtag Evac Software Subscription (Annual Fee) Subscription Requires Active Track App Subscription. Contract 16696	Foundational Piece Of Software (Annual Fee) For Salamander Rapidtag Evac Software (Customer Providing Laptop Hardware) Subscription Requires Active Track App Subscription. Contract 16696	\$500.00
IT-ST-FP-COM	Midwest Card and ID Solutions	Salamander Command Software Subscription (Annual Fee) Subscription Requires Active Track App Subscription. Contract 16696	Foundational Piece Of Software (Annual Fee) For Salamander Command Software (Customer Providing Laptop Hardware) Subscription Requires Active Track App Subscription. Contract 16696	\$500.00

LP-TRACK-START	Midwest Card and ID Solutions	Salamander 02-Track Mobile App For Android Or Apple (Ios) Devices (Price Includes Subscription For 5 Users) Annual Fee. Contract 16696	Salamander 02-Track Mobile App For Android Or Apple (Ios) Devices (Price Includes Subscription For 5 Users) Annual Fee. Contract 16696	\$500.00
DFLY	Midwest Card and ID Solutions	DragonFly Incident Action Planning Software (Single Client License). Contract 16696	DragonFly Incident Action Planning Software (Single Client License). Contract 16696	\$2,495.00
DFLY10	Midwest Card and ID Solutions	DragonFly Incident Action Planning Software (10-19 Client License Bundle Discount.) Price Shown Is Per License. Contract 16696	DragonFly Incident Action Planning Software (10-19 Client License Bundle Discount.) Price Shown Is Per License. Contract 16696	\$2,350
DFLY20	Midwest Card and ID Solutions	DragonFly Incident Action Planning Software (20 Or More Client License Bundle Discount.) Price Shown Is Per License. Contract 16696	DragonFly Incident Action Planning Software (20 Or More Client License Bundle Discount.) Price Shown Is Per License. Contract 16696	\$2,195
Z31-000C0200US00	Midwest Card and ID Solutions	Zebra Zxp Series 3 Single-Sided Card Printer, Usb, Ethernet Connectivity Contract 16696	Zebra Zxp Series 3 Single-Sided Card Printer, Usb, Ethernet Connectivity Contract 16696	\$2,200.00
Z31-00000200US00	Midwest Card and ID Solutions	Zebra Zxp Series 3 Single-Sided Card Printer, Usb (Rapidtag Printer).Contract 16696	Zebra Zxp Series 3 Single-Sided Card Printer, Usb, Us Power Cord. Contract 16696	\$1,900.00
800033-301	Midwest Card and ID Solutions	Zebra Ix Series Monochrome Ribbon For ZXP Series 3 Black (Yield 2000). Contract 16696	Zebra Ix Series Monochrome Ribbon For ZXP Series 3 Black (Yield 2000). Contract 16696	\$35.00

511P-CASE	Midwest Card and ID Solutions	Printer Carrying Case, Soft Sided For ZXP Series 3 Printer. Contract 16696	Printer Carrying Case, Soft Sided For ZXP Series 3 Printer. Contract 16696	\$95.00
10709	Midwest Card and ID Solutions	Vertically Slotted Card Stock (Neon Orange) (500 Cards). Contract 16696	Vertically Slotted Card Stock (Neon Orange) (500 Cards). Contract 16696	\$105.00
101-004-368	Midwest Card and ID Solutions	Vertically Slotted Card Stock (Yellow) (500 Cards). Contract 16696	Vertically Slotted Card Stock (Yellow) (500 Cards). Contract 16696	\$105.00
10620	Midwest Card and ID Solutions	Vertically Slotted Card Stock (Neon Green) (500 Cards). Contract 16696	Vertically Slotted Card Stock (Neon Green) (500 Cards). Contract 16696	\$105.00
11445	Midwest Card and ID Solutions	Vertically Slotted Card Stock (White) (500 Cards). Contract 16696	Vertically Slotted Card Stock (White) (500 Cards). Contract 16696	\$55.00
2105-2000	Midwest Card and ID Solutions	Clear Vinyl Strap Clips (Pack Of 500). Contract 16696	Clear Vinyl Strap Clips (Pack Of 500). Contract 16696	\$90.00
IT-RM-WEB-PRINTKEY	Midwest Card and ID Solutions	Salamander Live Workstation License Key For State Credential Printing Capability. Contract 16696	Salamander Live Workstation License Key For State Credential Printing Capability. Contract 16696	\$250.00
SA9300	Midwest Card and ID Solutions	Double Sided Card Holder (Black Plastic) Pack Of 25 Holders. Contract 16696	Double Sided Card Holder (Black Plastic) Pack Of 25 Holders. Contract 16696	\$46.88

2120-7051	Midwest Card and ID Solutions	Carabiner Style Badge Reel (Pack Of 25). Contract 16696	Carabiner Style Badge Reel (Pack Of 25). Contract 16696	\$53.75
3UP_HOLE	Midwest Card and ID Solutions	3-Up Key Fob Card Stock, White PVC With Holes (Price Per 500 Cards). Contract 16696	3-Up Key Fob Card Stock, White PVC With Holes (Price Per 500 Cards). Contract 16696	\$97.50
LP-TRACK-1	Midwest Card and ID Solutions	Additional (1) Salamander 02-Track Mobile App User (Requires Purchase Of Lp-Track-Start) Annual Fee. Contract 16696	Additional (1) Salamander 02-Track Mobile App User (Requires Purchase Of Lp-Track-Start) Annual Fee. Contract 16696	\$100.00
MCID-TRAIN	Midwest Card and ID Solutions	Midwest Card On-Site Install, Configuration, Training For Salamander Solutions (Price Shown Is Per Day And Engineered Based On Purchased Products). Contract 16696	Midwest Card On-Site Install, Configuration, Training For Salamander Solutions (Price Shown Is Per Day And Engineered Based On Purchased Products). Contract 16696	\$1,995.00
REM-IN	Midwest Card and ID Solutions	Remote Installation & Configuration Fee (One Time) For Salamander Software When Clients Provide Laptop Hardware. (Per Foundational Software License). Contract 16696	Remote Installation & Configuration Fee (One Time) For Salamander Software When Clients Provide Laptop Hardware. (Per Foundational Software License). Contract 16696	\$150.00

IT-SL-PRM	Midwest Card and ID Solutions	Salamander Live Premium Annual Subscription For Credentialing. Includes 1,000 User Accounts And Unlimited Resources (People & Equipment) Contract 16696	Salamander Live Premium Annual Subscription For Credentialing. Includes 1,000 User Accounts And Unlimited Resources (People & Equipment Contract 16696)	\$30,000.00
IT-ST-GIS	Midwest Card and ID Solutions	Salamander Track – Gis Mapping Feature (Annual Fee) Contract 16696	Salamander Track – Gis Mapping Feature (Annual Fee) Contract 16696	\$1,500.00
IT-ST-SIV	Midwest Card and ID Solutions	Salamander Track – Identity Verification (Siv) Feature (Annual Fee) Contract 16696	Salamander Track – Identity Verification (Siv) Feature (Annual Fee) Contract 16696	\$5,000.00