

HAWORTH, INC. NATIONAL SALES AGREEMENT

STATE of SOUTH DAKOTA

SPA # 64967		Issue Date: April 1, 2015	
Renewal Date:		End Date: December 31, 2020	
Product	Delivery	Customer Discount (Product Only)	List Dollar Value
Adaptable Components - Systems PLACES NW/WT - Systems Unigroup NW/TW - Systems Unigroup Too - Systems	Regular Lead Time RUSH	71% Negotiable 61%	\$1-\$100,000 \$100,001 or More \$1 or More
Components - Systemms Compose - Systems Moxie - Systems PREMISE NW/WT - Systems	Regular Lead Time RUSH	68% Negotiable 53%	\$1-\$100,000 \$100,001 or More \$1 or More
Accolade - Seating Beside - Freestandig Improv - Seating Look - Seating Monaco - Seating System 12 - Seating X Series Caseloads, Files & Storage - Freestanding V Series Caseloads, Files & Storage - Freestanding	Regular Lead Times RUSH	63% Negotiable 57%	\$1-\$50,000 \$50,001 or More \$1 or More
X99 - Seating	Regular Lead Time RUSH	60% Negotiable 54%	\$1-\$50,000 \$50,001 or More \$1 or More
450 Series - Systems Compose Wood - Systems Planes - Tables Tactics - Tables Tempo - Tables & Seating	Regular Lead Time RUSH	58% Negotiable 55%	\$1-\$25,000 \$25,001 or More \$1 or More
Candor - Seating Cassis - Seating Lively - Seating Very & Very Task - Seating Zody - Seating	Regular Lead Time RUSH	55% Negotiable 41%	\$1-\$25,000 \$25,001 or More \$1 or More
A Series - Freestanding Composites - Seating Forenze - Seating Galerie - Seating Hello - Seating Intuity - Seating Masters - Wood Caseloads/Tables Orlando - Wood Caseloads/Tables			

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Patterns - Systems PLACES Wood Caseworks - Wood Caseworks/Tables Prescott - Seating Reside - Systems Series K - Wood Caseworks/Tables Tally - Seating ToDo - Seating Tripoli - Wood Caseworks/Tables Tuxedo Seating Vancouver - Wood Caseworks/Tables York - Wood Caseworks/Tables	Regular Lead Time	53%	\$1-\$25,000
		Negotiable	\$25,001 or More
	RUSH	41%	\$1 or More
Enclose - Architectural Walls	Regular Lead Time	55%	\$1-\$100,000
		57%	\$100,001-\$500,000
		Negotiable	\$500,001 or More
TecCrete - Architectural Floors	Regular Lead Time	60%	\$1-\$100,000
Powerweb - Architectural Electrical		Negotiable	\$100,001 or More
Harbor Work Lounge - Seating	Regular Lead Time	50%	\$1 or More
JumpStuff - Systems/Tables Belong - Systems/Tables BRAZO Boogie Board - Systems/Tables BRAZO - Systems/Tables European Product - Systems/Tables Lim - Systems/Tables The Haworth Collection - Systems/Tables Workware - Systems/Tables	Regular Lead Time	41%	\$1-\$10,000
		Negotiable	\$10,001 or More

Haworth will provide price protection through December 31, 2015 using Haworth's price list dated June 1, 2014. On January 1, 2016, orders entered with discount using the current list price in place at the time of order.

Seller offers the above mentioned discounts on products included in this Agreement which are offered in Seller's RUSH programs. See the current price list(s) for a description of the products included in these programs.

A. Only the items stated within each product group may be combined on a single purchase order for purposes of attaining a higher discount tier and or negotiable discount tier. DIFFERENT PRODUCT GROUPS OR LEAD TIMES MAY NOT be combined together for purposes of attaining the next pricing tier.

B. The applicable discount will be separately negotiated for new products or lead time programs introduced by Seller during the term of their Agreement.

C. Please see manufacturer's published warranty information.