

AUDIO VIDEO EQUIPMENT and SUPPLIES

Led by the State of Alaska

Master Agreement #: 200000035 C

Contractor: CDW GOVERNMENT LLC

Participating Entity: STATE OF SOUTH DAKOTA - CONTRACT 17444

The following product categories are included in this contract portfolio:

X	CATEGORY 1 – AUDIO EQUIPMENT	\boxtimes	CATEGORY 4 - PHOTOGRAPHIC EQUIPMENT
	CATEGORY 2 – VIDEO EQUIPMENT	\boxtimes	CATEGORY 5 - SCREENS/DISPLAYS
X	CATEGORY 3 – PROJECTING EQUIPMENT	\boxtimes	CATEGORY 6 - PERIPHERALS/ACCESSORIES

Master Agreement Terms and Conditions:

- Scope: This addendum covers the Audio Video Equipment and Supplies contract led by the State of Alaska for use by state agencies and other entities located in the Participating State of South Dakota authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
- 2. <u>Participation</u>: The NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the **State of South Dakota**. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

<u>For internal use by the State:</u> All state agency purchases from this agreement by agencies under the Executive Branch must contact the Bureau of Information and Telecommunications (BIT) for review and moratorium exemption approval. The Contractor will not be responsible to ensure compliance of this requirement.

Political subdivisions of the State of South Dakota may purchase directly from the Contractor according to their own procurement procedures.

The Contractor may, at the Contractor's discretion, extend pricing from this agreement to Indian tribal governments and non-profit organizations in South Dakota. Any sales made to Indian tribes and non-profit organizations from this agreement shall be included in any required reports and shall be subject to the NASPO VALUEPOINT administrative fee.

3. <u>Primary Contacts</u>: The primary contact individuals for this Participating Addendum are as follows (or their named successors):



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Contractor

Name:	JANANA DINA Lauren Pyle
	CDW Government LLC
Address:	230 N. Milwaukee Ave
	Vernon Hills, IL 60061
Telephone:	312-547-2495
Fax:	None Available
Email:	naspo.contractsupport@cdwg.com

Participating Entity

	, *
Name:	Lisa Hubbard
	South Dakota Office of Procurement Management
Address:	523 East Capitol Avenue
	Pierre, South Dakota 57501
Telephone:	605-773-4580
Fax:	605-773-4840
Email:	lisa.hubbard@state.sd.us

- 4. <u>Participating Entity Modifications or Additions to The Master Agreement</u>: Modifications or additions apply only to actions and relationships within the Participating Entity.
 - [XX] No changes to the terms and conditions of the Master Agreement are required.
- 5. <u>Liability:</u> EXCEPT AS REQUIRED IN APPENDIX B1 OF MASTER AGREEMENT NUMBER 200000035C, UNDER NO CIRCUMSTANCES, AND NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY REMEDY SET FORTH HEREIN, WILL EITHER PARTY OR ITS AFFILIATES BE LIABLE FOR ANY INCIDENTAL, INDIRECT, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITIES OF SUCH DAMAGES OR IF SUCH DAMAGES ARE OTHERWISE FORESEEABLE. IN THE EVENT OF ANY LIABILITY INCURRED BY A PARTY OR ANY OF ITS AFFILIATES HEREUNDER, THE ENTIRE LIABILITY OF SUCH PARTY AND ITS AFFILIATES FOR DAMAGES FROM ANY CAUSE WHATSOEVER WILL NOT EXCEED THE DOLLAR AMOUNT PAID BY PARTICIPATING ENTITY FOR THE SPECIFIC PRODUCT OR SERVICE GIVING RISE TO THE CLAIM.
- 6. Value Added-Services: Value-Added Services offered under Schedule C are further defined as stated in this Participating Addendum.



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- 7. <u>Lease Agreements</u>: Any lease entered into by a State agency, institution, public university, officer, board or commission through this agreement may utilize the lease terms included in the Master Price Agreement at their own discretion. Leases that require authorization by the Office of Procurement Management will be reviewed and approved on a lease by lease basis.
- 8. <u>Subcontractors</u>: All contactors, dealers, and resellers authorized in the **State of South Dakota**, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
- 9. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: South Dakota	Contractor: CDW Government LLC	
Signature:	Signature:	
Name:	Name:	
Steven L. Berg	Dario J. Bertocchi	
Title:	Title:	
Director of Procurement	Director, Program Sales	
Date:	Date:	
06/02/2020	October 21, 2020	

For questions on executing a participating addendum, please contact: NASPO ValuePoint

Cooperative Contracting Coordinator:	Ted Fosket
Telephone:	(907) 723-3360
Email:	tfosket@naspovaluepoint.org

Please email fully executed PDF copy of this document to pa@naspovaluepoint.org to support documentation of participation and posting in appropriate data bases.



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Value-add Services:

Subject to availability of service offerings and personnel, CDW•G's value add services will entail:

CDW Blueprint to Design™. Give us your blueprint and we will design your modern collaborative space at no charge. With the CDW Blueprint to Design offering™, getting a customized rendering for your space has never been easier!

- Two-hour consultation with an Education Strategist, trained in space design and pedagogy, to understand the goals and vision behind your project.
- You send us a blueprint (or floorplan) and photos of the space.
- CDW•G works with a dedicated school design engineer to complete 2D color renderings and options.
- CDW•G delivers a completed design package pack to you, perfect for presenting to leadership/stakeholders, or for including in your strategic plan.

eSports Design. From ergonomic seating to monitors and audio-visual equipment that deliver immersive experiences, the right equipment is key to a winning eSports program whether K-12, District or Higher Education.

- Discussion with the CDW•G Team about specific needs and goals.
- Provide photos and blueprints of your space.
- CDW•G works with a dedicated eSports design engineer to review designs and provide feedback.
- CDW•G delivers a final design with updated renderings and a breakdown of material costs.

Business Needs Assessment. CDW•G assessment specialists, solution architects and engineers perform more than 1,000 assessments each year and can customize your solution focus on your audio-visual needs.

- Minimal preparation on your end helps eliminate disruption to IT operations.
- Designed by experienced AV engineers with a deep understanding of complex, multipurpose environments.
- Our hundreds of technology partnerships and unbiased guidance helps ensure you can choose the right solutions for your budget and goals.

AV Design. CDW•G AV Specialists work with customers to assess the current environment against needs and goals; create a complete audiovisual solution, and return a document with recommended products, layouts and installation considerations and concerns.

Unified Communication Pre-Sales Support. Creating new capabilities, CDW•G works with manufacturers to keep focus on the biggest picture of unified communication. Pre-sales consultations help ensure that all elements of the audio-visual solution work together to enhance the overall user experience.

NASPO ValuePoint

PARTICIPATING ADDENDUM



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Endpoint Threat Assessment. Connected environments, including audio visual equipment, continue to evolve and with that comes evolving security risks. Security breaches from the outside and potential bad actors inside an organization can leverage vulnerabilities to access critical and sensitive data through the most innocent of connections. Skilled CDW•G engineers perform assessments of internal and internet connected devices to test the security of your network. A final report helps customers shore up potential weaknesses and increase cybersecurity across the environment.

Education Technology Strategists. CDW•G Education Technology Strategists are former educators, principals, chief technology officers and instructional technologists that help identify and solve the unique needs of education delivery with specialized subject matter expertise. Engaging pre-sales, they help ensure clearly defined goals that drive solution design.CDW Government LLC is offering these value-add services for the discount off normal rate as listed below:

Value-Add Service Options	% Discount
CDW Blueprint to Design™	100% (no cost)
eSports Design	100% (no cost)
Business Needs Assessment (ISAs)	100% (no cost)
AV Design	100% (no cost)
Unified Communication Pre-Sales Support	100% (no cost)
Endpoint Threat Assessment	100% (no cost)
Education Technology Strategists	100% (no cost)