

RSTATE OF SOUTH DAKOTA
OFFICE OF PROCUREMENT MANAGEMENT
523 EAST CAPITOL AVENUE
PIERRE, SOUTH DAKOTA 57501-3182

CREDENTIALING SYSTEM

Procurement Specialist: Charles R Clark (003)
Phone: 605-773-4276
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Email: chuck.clark@state.sd.us

Contractor: Midwest Card & ID Solutions
4747 NW Gateway Ave
Riverside MO 64150-9519

Contact: Brenden Ourth

Phone: 816-221-0620

Cell Phone: 816-935-8235

Fax: 816-221-1213

Vendor ID: 12441764

Email Purchase Orders to: Brenden@midwestcard.com

CONTRACT #: 16696

- Contract Term:** The contract(s) established by this notice are exclusive to the listed contractor(s) for a period of one (1) year from 1 February 2015 through 30 January 2016.
- Extension:** After expiration of the original term, the contract(s) shall automatically extend and remain in effect until terminated in writing by either party. Notice shall be given at least 30 days prior to the termination of the contract.
- Pricing:** If any of the items awarded on the contract(s) decrease in price during the term of the contract, the contractor must contact the Office of Procurement Management in writing within seven (7) working days of the decrease(s). The State will receive full advantage of the price decrease(s) when it becomes effective. Failure to notify the Office of Procurement Management of price decreases may result in the cancellation of the contractor's contract and recovery of the overcharged amount from the contractor's performance bond. Price decreases are acceptable on invoice(s) presented for payment. If the open market price of a specific contract item is under the contractor's price, the State reserves the right to purchase the lower priced product.
- Periodic Review:** The State of South Dakota will be conducting periodic reviews of market prices and changes in technology.
- Estimated Quantity:** The state does not guarantee the purchase of any minimum or maximum quantity during the term of the contract. The State reserves the right to purchase components for specific applications from different contractors.
- Financial Stability:** Upon request, a contractor must furnish a list of their three largest customers. The State may contact these customers to determine a satisfaction level with the contractor's equipment and/or services. This list shall include the business name, contact person, mailing address, phone and fax number, and e-mail address. Upon request, the contractor must submit financial information to indicate the financial condition of the contractor's company. This information must consist of an audited balance sheet for the most recent fiscal year or other financial acceptable financial statement.

7. **Assignment of Anti-trust Claims:** The contractor hereby agrees to convey, assign and transfer to the State of South Dakota all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States, 15 U.S.C.A. §1, et seq. (1973), and under the antitrust laws of the State of South Dakota, SDCL 37-1, and amendments thereto, relating to the particular goods, services and materials purchased by the State of South Dakota in connection with this contract.
8. **Delivery:** All orders are F.O.B. destination with all transportation and handling charges paid by the contractor. Deliveries shall be made at such time, place and in such quantities as shown on the purchase order. All items in common usage are to be shipped within 14 days from the date of purchase order. An additional 10 days will be allowed for back-ordered items when notification is given, in writing, to the ordering agency that the items are not available for immediate delivery.
9. **Warranty Support:**
10. **Substitution:** Contractor **may not** substitute hardware or software components which differ from those supplied with the evaluation device in items they supply to the State of South Dakota, during the contract term, without the written consent of the Office of Procurement Management. All substitution items must be tested, evaluated, and approved before being included in the contract.
11. **Liquidated Damages:** The State will assess liquidated damages on deliveries that are not made in accordance with the schedule established herein. Damages will be in the amount of two percent (2%) of the purchase price per calendar day. Damages may be waived by the Office of Procurement Management Director if the contractor submits to the Director, and ordering agency, prior to the expiration of the delivery schedule established herein, written documentation that the failure to satisfy the contract delivery is due to the circumstances beyond the control of the contractor.
12. **Non-Discrimination Statement:** The State of South Dakota requires that all contractors, and suppliers doing business with any State agency, department, or institution, provide a statement of non-discrimination. By signing this contract, as required on page one, the contractor certifies they do not discriminate in its employment practices with regard to race, religion, age, sex, national origin or disability.
13. **Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion – Lower Tier Covered Transactions:** By signing and submitting this contract, the solicitor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation, by any Federal department or agency, from transactions involving the use of Federal funds. Where the contractor is unable to certify to any of the statements in this certification, the contractor shall attach an explanation to this contract.
14. **State Agencies:** Item numbers and a brief description must be used when ordering from this contract.
15. **Contractor Information:** All delivery tickets, invoices and statements shall show the purchase order number, brand or trade name and State Item Number, when applicable, as shown in the contract. Invoices must be submitted in duplicate to the State agency ordering the merchandise. **DO NOT SUBMIT STATEMENTS OR INVOICES TO THE OFFICE OF PROCUREMENT MANAGEMENT AS IT ONLY DELAYS PAYMENT.**
16. **RECORDS:** To assist the State in its production planning, contractor shall maintain and furnish the State, upon request, the following records:
 - a. Contractor is required to establish a relational database or other sales tracking system from which to produce regular reports to the State. For each purchase, the contractor will be able to report at least the following information:
 - date and time ordered
 - date and time shipped

- location shipped
- purchaser order number
- device name and device identification number
- serial number
- agency name

The contractor shall provide promptly prior to the last day of the month following the end of a quarter, to the Office of Procurement Management, a detailed summary report of all products that were purchased by State entities during the previous quarter. The contractor shall provide, upon request, summary reports of the following:

- a summary of items purchased
- a breakdown, by State agency and by unit of local government, (i.e., county, school district), of the items purchased - a report of backordered products
- a summary of reports time (from time of customer's order placement to the time of shipment to customer)
- a summary of system units purchased as well as the most frequently purchased item
- The State and contractor will mutually agree upon the report format.

b. Maintenance, service and Customer records

To enable the Office of Procurement Management to maintain quality control over products purchased by State entities, contractor shall maintain, and on request provide to the Office of Procurement Management, complete records reporting all field engineering, maintenance and preventive maintenance, repair and service calls made to the State entities that have purchased the contractor's products, as recorded, as well as any complaints received from these State entities regarding contractor's products.

In Witness whereof, the parties signify their agreement effective the date above first written by the signatures affixed below.

STATE	CONTRACTOR
BY: _____	BY: _____
Steven L. Berg, Director _____	Phil Johannes, Owner _____
Office of Procurement Management _____	Midwest Card & ID Solutions _____
1/27/2015 _____	1/27/2015 _____
Date	Date

EXHIBIT A

PRICE LIST

CREDENTIALING SYSTEM			16 August 2019	
SKU	Supplier Name	Short Description	Long Description	Cost
DIH10458	Midwest Card and ID Solutions	XID 8300 Retransfer Credential Card Printer. Contract 16696	XID 8300 Retransfer Credential Card Printer. Contract 16696	5,595.00
DIH10461	Midwest Card and ID Solutions	Edisecure ILM-LS Single Sided Lamination Unit. Contract 16696	Edisecure ILM-LS Single Sided Lamination Unit. Contract 16696	2,995.00
DIC10217	Midwest Card and ID Solutions	Xid 5-Panel Color Ribbon Kit YMCK-K. Contract 16696	Xid 5-Panel Color Ribbon Kit YMCK-K. Contract 16696	425.00
DIC10319	Midwest Card and ID Solutions	Xid Retransfer Film. Contract 16696	Xid Retransfer Film. Contract 16696	150.00
DIC10180	Midwest Card and ID Solutions	Clear Patch Laminate, 1.0 mil Yield 550 single sided cards Contract 16696	Clear Patch Laminate, 1.0 mil Yield 550 single sided cards Contract 16696	195.00
USCAN-KIT	Midwest Card and ID Solutions	Tethered USB Barcode Scanner. Contract 16696	Tethered USB Barcode Scanner. Contract 16696	496.00

IT-ST-FP-RT	Midwest Card and ID Solutions	Salamander rapidTAG Software Subscription Annual Fee Subscription requires active TRACK APP subscription. Contract 16696	Foundational Piece of Software annual fee for Salamander rapidTAG Software Customer providing laptop hardware Subscription requires active TRACK APP subscription. Contract 16696	500.00
IT-ST-FP-EVAC	Midwest Card and ID Solutions	Salamander rapidTAG EVAC Software Subscription Annual Fee Subscription requires active TRACK APP subscription. Contract 16696	Foundational Piece of Software annual fee for Salamander rapidTAG EVAC Software Customer providing laptop hardware Subscription requires active TRACK APP subscription. Contract 16696	500.00
IT-ST-FP-COM	Midwest Card and ID Solutions	Salamander COMMAND Software Subscription Annual Fee Subscription requires active TRACK APP subscription. Contract 16696	Foundational Piece of Software annual fee for Salamander COMMAND Software Customer providing laptop hardware Subscription requires active TRACK APP subscription. Contract 16696	500.00
LP-TRACK-START	Midwest Card and ID Solutions	Salamander 02-TRACK Mobile App For Android or Apple iOS Devices Price Includes Subscription For 5 Users Annual Fee. Contract 16696	Salamander 02-TRACK Mobile App For Android or Apple iOS Devices Price Includes Subscription For 5 Users Annual Fee. Contract 16696	500.00
AGZC11-00U	Midwest Card and ID Solutions	Zebra ZC100 Single-Sided Card Printer USB Connectivity Contract 16696	Zebra ZC100 Single-Sided Card Printer USB Connectivity Contract 16696	1,480.00

800300-303	Midwest Card and ID Solutions	Zebra monochrome Black ribbon for ZC100 Series Printer Yield 1,500 cards per ribbon. Contract 16696	Zebra monochrome Black ribbon for ZC100 Series Printer Yield 1,500 cards per ribbon. Contract 16696	33.00
800033-301	Midwest Card and ID Solutions	Zebra Ix Series Monochrome Ribbon For ZXP Series 3 Black Yield 2000. Contract 16696	Zebra Ix Series Monochrome Ribbon For ZXP Series 3 Black Yield 2000. Contract 16696	35.00
511P-CASE	Midwest Card and ID Solutions	Printer Carrying Case, Soft Sided For rapidTAG Printer. Contract 16696	Printer Carrying Case, Soft Sided For rapidTAG Printer. Contract 16696	110.00
10709	Midwest Card and ID Solutions	Vertically Slotted Card Stock Neon Orange 500 Cards. Contract 16696	Vertically Slotted Card Stock Neon Orange 500 Cards. Contract 16696	105.00
101-004-368	Midwest Card and ID Solutions	Vertically Slotted Card Stock Yellow 500 Cards. Contract 16696	Vertically Slotted Card Stock Yellow 500 Cards. Contract 16696	105.00
10620	Midwest Card and ID Solutions	Vertically Slotted Card Stock Neon Green 500 Cards. Contract 16696	Vertically Slotted Card Stock Neon Green 500 Cards. Contract 16696	105.00
11445	Midwest Card and ID Solutions	Vertically Slotted Card Stock White 500 Cards. Contract 16696	Vertically Slotted Card Stock White 500 Cards. Contract 16696	55.00
2105-2000	Midwest Card and ID Solutions	Clear Vinyl Strap Clips Pack Of 500. Contract 16696	Clear Vinyl Strap Clips Pack Of 500. Contract 16696	90.00
IT-RM-WEB-PRINTKEY	Midwest Card and ID Solutions	Salamander LIVE Workstation License Key For State Credential Printing Capability. Contract 16696	Salamander LIVE Workstation License Key For State Credential Printing Capability. Contract 16696	250.00

SA9300	Midwest Card and ID Solutions	Double Sided Card Holder Black Plastic Pack Of 25 Holders. Contract 16696	Double Sided Card Holder Black Plastic Pack Of 25 Holders. Contract 16696	46.88
505400	Midwest Card and ID Solutions	Graphics Quality (Price per 500 cards) Contract 16696	Graphics Quality (Price per 500 cards) Contract 16696	47.50
2120-7051	Midwest Card and ID Solutions	Carabiner Style Badge Reel Pack Of 25. Contract 16696	Carabiner Style Badge Reel Pack Of 25. Contract 16696	53.75
3UP-HOLE	Midwest Card and ID Solutions	3-Up Key Fob Card Stock, White PVC With Holes Price Per 500 Cards. Contract 16696	3-Up Key Fob Card Stock, White PVC With Holes Price Per 500 Cards. Contract 16696	115.00
LP-TRACK-1	Midwest Card and ID Solutions	ADDITIONAL (1) Salamander 02-TRACK Mobile APP User Requires Purchase Of LP-TRACK-START Annual Fee. Contract 16696	ADDITIONAL 1 Salamander 02-TRACK Mobile APP User Requires Purchase Of LP-TRACK-START Annual Fee. Contract 16696	100.00
MCID-TRAIN	Midwest Card and ID Solutions	Midwest Card On-Site Install, Configuration, Training For Salamander Solutions Price Shown Is Per Day And Engineered Based On Purchased Products. Contract 16696	Midwest Card On-Site Install, Configuration, Training For Salamander Solutions Price Shown Is Per Day And Engineered Based On Purchased Products. Contract 16696	1,995.00
REM-IN	Midwest Card and ID Solutions	Remote Installation & Configuration Fee one time for Salamander Software when clients provide laptop hardware. Per foundational software license. Contract 16696	Remote Installation & Configuration Fee one time for Salamander Software when clients provide laptop hardware. Per foundational software license. Contract 16696	150.00

IT-SL-PRM	Midwest Card and ID Solutions	Salamander LIVE Premium Annual Subscription for credentialing. Includes 1,000 user accounts and unlimited resources people & equipment. Contract 16696	Salamander LIVE Premium Annual Subscription for credentialing. Includes 1,000 user accounts and unlimited resources people & equipment. Contract 16696	35,000.00
IT-ST-GIS	Midwest Card and ID Solutions	Salamander TRACK GIS Mapping Feature Annual Fee Contract 16696	Salamander TRACK GIS Mapping Feature Annual Fee Contract 16696	1,500.00
IT-ST-SIV	Midwest Card and ID Solutions	Salamander TRACK Identity Verification SIV Feature Annual Fee Contract 16696	Salamander TRACK Identity Verification SIV Feature Annual Fee Contract 16696	5,000.00
ZD42043-C01M00EZ	Midwest Card and ID Solutions	Zebra ZD420 Label Printer. Contract 16696	Zebra ZD420 Label Printer. Contract 16696	795.00
05095CT11007	Midwest Card and ID Solutions	Zebra Label Printer Ribbon 4.33 inch 110MM Wide X 74M Length ZD420 Cartridge, 6 Cartridges Per Case, Priced Per Case. Contract 16696	Zebra Label Printer Ribbon 4.33 inch 110MM Wide X 74M Length ZD420 Cartridge, 6 Cartridges Per Case, Priced Per Case. Contract 16696	138.72
FT-2x1	Midwest Card and ID Solutions	Peel and Stick Labels 2 inch x 1 inch peel-and-stick Synthetic Poly labels 12 rolls per case, 260 labels per roll. Contract 16696	Peel and Stick Labels 2 inch x 1 inch peel-and-stick Synthetic Poly labels 12 rolls per case, 260 labels per roll. Contract 16696	125.00
INV-BASE	Midwest Card and ID Solutions	Annual Fee for Salamander INVENTORY Mobile app for Android or Apple IOS devices Includes 12 month subscription for 2 APP Accounts within an organization inside Salamander LIVE. Contract 16696	Annual Fee for Salamander INVENTORY Mobile app for Android or Apple IOS devices Includes 12 month subscription for 2 APP Accounts within an organization inside Salamander LIVE. Contract 16696	750.00

INV-APP	Midwest Card and ID Solutions	Annual Fee for Salamander INVENTORY Mobile APP for Android or Apple IOS devices Includes 12 month subscription for 1 APP additional Account within same purchasing organization and part number listed above. Contract 16696	Annual Fee for Salamander INVENTORY Mobile APP for Android or Apple IOS devices Includes 12 month subscription for 1 APP additional Account within same purchasing organization and part number listed above. Contract 16696	150.00
101-004-026	Midwest Card and ID Solutions	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (light blue) Price per 500	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (light blue) Price per 500	105.00
101-004-024	Midwest Card and ID Solutions	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (grey) Price per 500	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (grey) Price per 500	105.00
101-004-025	Midwest Card and ID Solutions	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (tan) Price per 500	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (tan) Price per 500	105.00
10621	Midwest Card and ID Solutions	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (neon pink) Price per 500	SALAMANDER rapidTAG SOLUTION Vertically slotted card stock for "Rapid Tags" (neon pink) Price per 500	105.00