



MOTOROLA SOLUTIONS

South Dakota

BIT/Motorola Contract #09-
16084/CB

Exhibit B

Item Number	Description	Quantity	Unit List Price	Discount %	Discount \$	Ext. Sale Price	APC
APX™ 4000 Series							
H51KDF9PW6AN	APX 4000 VHF MHZ MODEL 2 PORTABLE.	1	\$2,332.00	27.00%	\$629.64	\$1,702.36	0426
QA02812AA	ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	1	\$2,256.30	44.12%	\$995.59	\$1,260.71	0426
H869CE	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0426
Q629AM	ENH: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0426
H885BK	ADD: 3Y ESSENTIAL SERVICE.	1	\$95.00	0.00%	\$0.00	\$95.00	0185

APX™ 4000 Series							
H51KDH9PW7AN	APX 4000 VHF MHZ MODEL 3 PORTABLE.	1	\$2,841.00	27.00%	\$767.07	\$2,073.93	0426
QA02812AA	ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	1	\$2,256.30	44.12%	\$995.59	\$1,260.71	0426
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0426
H885BK	ADD: 3Y ESSENTIAL SERVICE.	1	\$95.00	0.00%	\$0.00	\$95.00	0185
APX™ 4000 Accessories							
PMPN4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA.	1	\$82.08	27.00%	\$22.16	\$59.92	0785
PMPN4284A	CHARGER DESKTOP MULTI-UNIT IMPRES 2 1 DISPLAY EXT PS 100-240VAC US/NA.	1	\$707.40	27.00%	\$191.00	\$516.40	0785
PMMN4065AL	MICROPHONE,IMPRES RSM, IP57.	1	\$115.24	27.00%	\$31.11	\$84.13	0372
APX™ 4500 Enhanced Dash Mount							
M22KSS9PW1BN	APX4500 ENHANCED VHF MOBILE.	1	\$2,036.00	27.00%	\$549.72	\$1,486.28	0471
G24AX	ENH: 3 YEAR ESSENTIAL SVC.	1	\$145.00	0.00%	\$0.00	\$145.00	0185
G66BF	ADD: DASH MOUNT O2 APXM.	1	\$138.00	27.00%	\$37.26	\$100.74	0471
QA02812AA	ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	1	\$2,256.30	44.12%	\$995.59	\$1,260.71	0426
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0471
G301AC	ADD:3BD ANT 136-174MHZ.	1	\$64.00	27.00%	\$17.28	\$46.72	0471

G843AH	ADD: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0471
GA00804AA	ADD: APX O2 CH (GREY).	1	\$541.00	27.00%	\$146.07	\$394.93	0471
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0471
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0471
W969BG	ADD: MULTIKEY OPERATION.	1	\$363.00	27.00%	\$98.01	\$264.99	0471
APX™ 4500 Enhanced Remote Mount							
M22KSS9PW1BN	APX4500 ENHANCED VHF MOBILE.	1	\$2,036.00	27.00%	\$549.72	\$1,486.28	0471
G24AX	ENH: 3 YEAR ESSENTIAL SVC.	1	\$145.00	0.00%	\$0.00	\$145.00	0185
G67DQ	ADD: REMOTE MOUNT O2 APXM.	1	\$327.00	27.00%	\$88.29	\$238.71	0471
QA02812AA	ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY	1	\$2,256.30	44.12%	\$995.59	\$1,260.71	0426
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0471
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0471
GA00804AA	ADD: APX O2 CH (GREY).	1	\$541.00	27.00%	\$146.07	\$394.93	0471
G301AC	ADD:3BD ANT 136-174MHZ.	1	\$64.00	27.00%	\$17.28	\$46.72	0471
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0471
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0471
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0471

APX™ 6500 / Enh Series Dash Mount							
M25KSS9PW1BN	APX6500 ENHANCED VHF MOBILE.	1	\$3,253.00	27.00%	\$878.31	\$2,374.69	0527
G66BJ	ADD: DASH MOUNT E5 APXM.	1	\$138.00	27.00%	\$37.26	\$100.74	0527
G51AU	ENH: SMARTZONE OPERATION APX6500.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0527
G78AT	ENH: 3 YEAR ESSENTIAL SVC.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0527
G843AH	ADD: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0527
G89AC	ADD: NO RF ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0527
GA01670AA	ADD: APX E5 CONTROL HEAD.	1	\$717.00	27.00%	\$193.59	\$523.41	0527
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0527
W969BG	ADD: MULTIKEY OPERATION.	1	\$363.00	27.00%	\$98.01	\$264.99	0527
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0527
APX™ 6500 / Enh Series Remote Mount							
M25KSS9PW1BN	APX6500 ENHANCED VHF MOBILE.	1	\$3,253.00	27.00%	\$878.31	\$2,374.69	0527

G51AU	ENH: SMARTZONE OPERATION APX6500.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0527
G67DT	ADD: REMOTE MOUNT E5 APXM.	1	\$327.00	27.00%	\$88.29	\$238.71	0527
G78AT	ENH: 3 YEAR ESSENTIAL SVC.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0527
G301AC	ADD:3BD ANT 136-174MHZ.	1	\$64.00	27.00%	\$17.28	\$46.72	0527
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0527
GA01670AA	ADD: APX E5 CONTROL HEAD.	1	\$717.00	27.00%	\$193.59	\$523.41	0527
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0527
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0527
APX™ 6500 / Enh Series 03 Head							
M25KSS9PW1BN	APX6500 ENHANCED VHF MOBILE.	1	\$3,253.00	27.00%	\$878.31	\$2,374.69	0527
G90AC	ADD: NO MICROPHONE NEEDED APX.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G72AD	ADD: APX O3 HANDHELD CH.	1	\$1,041.00	27.00%	\$281.07	\$759.93	0527
G51AU	ENH: SMARTZONE OPERATION APX6500.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0527

G67DR	ADD: REMOTE MOUNT O3 APXM.	1	\$327.00	27.00%	\$88.29	\$238.71	0527
G78AT	ENH: 3 YEAR ESSENTIAL SVC.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0527
G89AC	ADD: NO RF ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0527
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0527
G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0527
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0527
APX™ 6000 Series Model 1.5							
H98KGD9PW5BN	APX6000 VHF MHZ MODEL 1.5 PORTABLE.	1	\$3,213.00	27.00%	\$867.51	\$2,345.49	0481
H869BZ	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481
Q629AK	ENH: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0481

APX™ 6000 Series Model 2.5							
H98KGF9PW6BN	APX6000 VHF MHZ MODEL 2.5 PORTABLE.	1	\$3,595.00	27.00%	\$970.65	\$2,624.35	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481
APX™ 6000 Series Model 3.5							
H98KGH9PW7BN	APX6000 VHF MHZ MODEL 3.5 PORTABLE.	1	\$4,104.00	27.00%	\$1,108.08	\$2,995.92	0481
H869BZ	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
Q15AK	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP.	1	\$879.00	27.00%	\$237.33	\$641.67	0481
QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING.	1	\$0.00	0.00%	\$0.00	\$0.00	0481
QA09001AB	ADD: WIFI CAPABILITY.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481

APX™ 6000 Series XE Model 1.5							
H98KGD9PW5BN	APX6000 VHF MHZ MODEL 1.5 PORTABLE.	1	\$3,213.00	27.00%	\$867.51	\$2,345.49	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
QA02006AA	ENH: APX6000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0481
QA01427AB	ALT: IMPACT GREEN HOUSING.	1	\$28.00	27.00%	\$7.56	\$20.44	0481
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481
APX™ 6000 Series XE Model 2.5							
H98KGF9PW6BN	APX6000 VHF MHZ MODEL 2.5 PORTABLE.	1	\$3,595.00	27.00%	\$970.65	\$2,624.35	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
QA02006AA	ENH: APX6000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
QA01427AB	ALT: IMPACT GREEN HOUSING.	1	\$28.00	27.00%	\$7.56	\$20.44	0481
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481
H869BZ	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0481

Q629AK	ENH: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0481
APX™ 6000 Series Model XE 3.5							
H98KGH9PW7BN	APX6000 VHF MHZ MODEL 3.5 PORTABLE.	1	\$4,104.00	27.00%	\$1,108.08	\$2,995.92	0481
Q361AR	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0481
QA02006AA	ENH: APX6000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0481
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BT	ADD: SMARTZONE OPERATION.	1	\$1,320.00	27.00%	\$356.40	\$963.60	0481
Q806BM	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0481
H869BZ	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0481
Q15AK	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP.	1	\$879.00	27.00%	\$237.33	\$641.67	0481
APX™ 6000 Series Accessories					\$0.00		
NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA.	1	\$169.56	27.00%	\$45.78	\$123.78	0785
RLN6434B	APX TRAVEL CHARGER.	1	\$119.99	27.00%	\$32.40	\$87.59	0785
PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55.	1	\$143.64	27.00%	\$38.78	\$104.86	0372
NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR.	1	\$1,420.20	27.00%	\$383.45	\$1,036.75	0785

APX™ 8000 Series Model 1.5							
H91TGD9PW5AN	APX 8000 ALL BAND PORTABLE MODEL 1.5.	1	\$6,863.00	27.00%	\$1,853.01	\$5,009.99	0579
H869BW	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
QA05509AA	DEL: DELETE UHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0579
QA05508AA	DEL: DELETE VHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0579
QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING.	1	\$0.00	0.00%	\$0.00	\$0.00	0579
QA09001AB	ADD: WIFI CAPABILITY.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579
Q629AH	ENH: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0579
APX™ 8000 Series Model 2.5							
H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5.	1	\$7,108.00	27.00%	\$1,919.16	\$5,188.84	0579
H869BW	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP.	1	\$879.00	27.00%	\$237.33	\$641.67	0579

QA05509AA	DEL: DELETE UHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0579
QA05508AA	DEL: DELETE VHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0579
H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579
APX™ 8000 Series Model 2.5							
H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5.	1	\$7,475.00	27.00%	\$2,018.25	\$5,456.75	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0579
APX™ 8000 Series XE Model 1.5							
H91TGD9PW5AN	APX 8000 ALL BAND PORTABLE MODEL 1.5.	1	\$6,863.00	27.00%	\$1,853.01	\$5,009.99	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
QA02006AC	ENH: APX8000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579

QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0579
APX™ 8000 Series XE Model 2.5							
H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5.	1	\$7,108.00	27.00%	\$1,919.16	\$5,188.84	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
QA02006AC	ENH: APX8000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185
H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0579
APX™ 8000 Series XE Model 3.5							
H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5.	1	\$7,475.00	27.00%	\$2,018.25	\$5,456.75	0579
H869BW	ENH: MULTIKEY.	1	\$363.00	27.00%	\$98.01	\$264.99	0579
Q806CB	ADD: ASTRO DIGITAL CAI OPERATION.	1	\$567.00	27.00%	\$153.09	\$413.91	0579
Q361AN	ADD: P25 9600 BAUD TRUNKING.	1	\$330.00	27.00%	\$89.10	\$240.90	0579
QA02006AC	ENH: APX8000XE RUGGED RADIO.	1	\$880.00	27.00%	\$237.60	\$642.40	0579
Q58AL	ADD: 3Y ESSENTIAL SERVICE.	1	\$121.00	0.00%	\$0.00	\$121.00	0185

H38BS	ADD: SMARTZONE OPERATION.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0579
Q629AH	ENH: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0579
QA01427AG	ALT: APX8000/XE HOUSING GREEN.	1	\$28.00	27.00%	\$7.56	\$20.44	0579
Standalone Items				0.00%	\$0.00	\$0.00	
PMMN4106CBLK	XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT BLACK.	1	\$665.28	27.00%	\$179.63	\$485.65	0372
NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA.	1	\$169.56	27.00%	\$45.78	\$123.78	0785
PMMN4069AL	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55.	1	\$143.64	27.00%	\$38.78	\$104.86	0372
NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR.	1	\$1,420.20	27.00%	\$383.45	\$1,036.75	0785
APX™ 8500 Dash Mount							
M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE.	1	\$5,667.00	27.00%	\$1,530.09	\$4,136.91	0681
G66BN	ADD: DASH MOUNT E5.	1	\$138.00	27.00%	\$37.26	\$100.74	0681
G51AT	ENH:SMARTZONE.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0681
GA05507AA	DEL: DELETE 7/800MHZ BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
G78AT	ENH: 3 YEAR ESSENTIAL SVC.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA05509AA	DEL: DELETE UHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0681
G843AH	ADD: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0681
G89AC	ADD: NO RF ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681

G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0681
GA01670AA	ADD: APX E5 CONTROL HEAD.	1	\$717.00	27.00%	\$193.59	\$523.41	0681
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0681
W969BG	ADD: MULTIKEY OPERATION.	1	\$363.00	27.00%	\$98.01	\$264.99	0681
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0681
APX™ 8500 Remote Mount							
M37TXS9PW1AN	APX8500 ALL BAND HP MOBILE.	1	\$6,677.00	27.00%	\$1,802.79	\$4,874.21	0681
G51AT	ENH:SMARTZONE.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0681
GA05507AA	DEL: DELETE 7/800MHZ BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
G78AT	ENH: 3 YEAR ESSENTIAL SVC.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA05509AA	DEL: DELETE UHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX.	1	\$66.00	27.00%	\$17.82	\$48.18	0681
G89AC	ADD: NO RF ANTENNA NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
G444AH	ADD: APX CONTROL HEAD SOFTWARE.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY).	1	\$0.00	0.00%	\$0.00	\$0.00	0681

G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0681
GA01670AA	ADD: APX E5 CONTROL HEAD.	1	\$717.00	27.00%	\$193.59	\$523.41	0681
W22BA	ADD: STD PALM MICROPHONE APX.	1	\$79.00	27.00%	\$21.33	\$57.67	0681
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0681
APX™ Consolette							
L37TSS9PW1AN	ALL BAND CONSOLETTTE.	1	\$9,551.00	27.00%	\$2,578.77	\$6,972.23	0681
CA01598AB	ADD: AC LINE CORD US.	1	\$0.00	0.00%	\$0.00	\$0.00	0681
G51AT	ENH:SMARTZONE.	1	\$1,650.00	27.00%	\$445.50	\$1,204.50	0681
GA05507AA	DEL: DELETE 7/800MHZ BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
G78AR	ADD: 3Y ESSENTIAL SERVICE.	1	\$176.00	0.00%	\$0.00	\$176.00	0185
GA05509AA	DEL: DELETE UHF BAND.	1	-\$800.00	27.00%	-\$216.00	-\$584.00	0681
L999AG	ADD: FULL FP W/E5/KEYPAD/CLOCK/VU.	1	\$868.00	27.00%	\$234.36	\$633.64	0681
G843AH	ADD: AES ENCRYPTION AND ADP.	1	\$523.00	27.00%	\$141.21	\$381.79	0681
G806BL	ENH: ASTRO DIGITAL CAI OP APX.	1	\$567.00	27.00%	\$153.09	\$413.91	0681
W382AM	ADD: CONTROL STATION DESK GCAI MIC.	1	\$186.00	27.00%	\$50.22	\$135.78	0681
G361AH	ENH: P25 TRUNKING SOFTWARE APX.	1	\$330.00	27.00%	\$89.10	\$240.90	0681

MOTOROLA DISCOUNT MATRIX

APX Accessories	25.00%	APX Accessories
Lex 11 Device and Accessories	15.00%	Lex 11 Device and Accessories
Wave Equipment	10.00%	Wave Equipment
Wave Servers	10.00%	Wave Servers
VESTA Hardware and Licensing	15.00%	VESTA Hardware and Licensing
INFRASTRUCTURE / FIXED EQUIPMENT / OTHER		INFRASTRUCTURE / FIXED EQUIPMENT / OTHER
GTR8000 BASE/REPEATER STATIONS	20.00%	GTR8000 BASE/REPEATER STATIONS
INFRASTRUCTURE/FIXED EQUIPMENT/OTHER	20.00%	INFRASTRUCTURE/FIXED EQUIPMENT/OTHER
MCC7500E RADIO CONSOLE AXS Console	15.00%	MCC7500E RADIO CONSOLE AXS Console
Avtec Dispatch Radio Console	10.00%	Avtec Dispatch Radio Console
MPLS Parts/Accessories Juniper	10.00%	MPLS Parts/Accessories Juniper
Fixed Microwave and Nokia MPLS Parts	10.00%	Fixed Microwave and Nokia MPLS Parts
Dropship	9.00%	Dropship Accessories



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