

**ROAD CHEMICALS
NOTICE OF AWARDS**

Buyer: Scott Nelson
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Email: Scott.Nelson@state.sd.us

Date: July 21, 2025

1. **Contract Term:** This notice establishes contract(s) resulting from Solicitation #25IFB15404 for one (1) year, from August 1, 2025, through July 31, 2026, inclusive. The Solicitation and the vendor's response, along with the South Dakota Vendor's Manual are made part of the vendor's contract by this reference.
2. **Extension:** The State may renew this contract for up to four (4) additional one (1) year periods. Notice shall be given by the State to the vendor at least 60 days prior to the termination of the contract, and the vendor shall agree to such extension within 30 days thereafter, before such extension period shall become effective.
3. **Pricing:** Price increases will not be considered until this contract has been in effect for 180 days. Written requests for price escalation must be supported by dated manufacturer's printed price sheets or similar documentary evidence. This evidence must be presented to the Office of Procurement Management, and if approved, will become effective 30 days after approval.

Price decreases are acceptable on invoice(s) presented for payment. If the open market price of a specific contract item is under the vendor's price, the State reserves the right to purchase the lower priced product.

Fuel cost adjustments will be made monthly, if required, by SD DOT.

4. **Delivery:** All orders shall be shipped F.O.B. destination with all transportation and handling charges paid for by the vendor. Delivery shall be made in accordance with the specifications and terms contained in the bid documents.
5. **Compliance With SDCL Ch 5-18A:** Contractor certifies and agrees that the following information is correct:

The bidder or offeror is not an organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, limited liability company, or other entity or business association, including all wholly-owned subsidiaries, majority-owned subsidiaries, parent companies, or affiliates, of those entities or business associations, regardless of their principal place of business, which is ultimately owned or controlled, directly or indirectly, by a foreign parent entity from, or the government of, the People's Republic of China, the Republic of Cuba, the Islamic Republic of Iran, the Democratic People's Republic of Korea, the Russian Federation, or the Bolivarian Republic of Venezuela.


It is understood and agreed that, if this certification is false, such false certification will constitute grounds for the purchasing agency to reject the bid or response submitted by the bidder or offeror on this project and terminate any contract awarded based on the bid or response, and further would be cause to suspend and debar a business under SDCL § 5-18D-12.

The successful bidder or offeror further agrees to provide immediate written notice to the purchasing agency if during the term of the contract it no longer complies with this certification and agrees such noncompliance may be grounds for contract termination and would be cause to suspend and debar a business under SDCL § 5-18D-12.

6. **Restriction of Boycott of Israel:** For contractors, vendors, suppliers, or subcontractors with five (5) or more employees who enter into a contract with the State of South Dakota that involves the expenditure of one hundred thousand dollars (\$100,000) or more, by submitting a response to this solicitation or agreeing to contract with the State, the bidder certifies and agrees that the following information is correct:

The bidder in preparing its response in considering bids submitted from qualified, potential vendors, suppliers, and subcontractors, or in the solicitation, selection, or commercial treatment of any vendor, supplier, or subcontractor, has not refused to transact business activities, has not terminated business activities, and has not taken other similar actions intended to limit its commercial relations, related to the subject matter of the bid, with a person or entity on the basis of Israeli national origin, or residence or incorporation in Israel or its territories, with the specific intent to accomplish a boycott or divestment of Israel in a discriminatory manner. It is understood and agreed that, if this certification is false, such false certification will constitute grounds for the State to reject the bid submitted by the bidder on this project and terminate any contract awarded based on the bid. The successful bidder further agrees to provide immediate written notice to the contracting executive branch agency if during the term of the contract it no longer complies with this certification and agrees such noncompliance may be grounds for contract termination.

7. In the event of the inability or failure of the contractor to furnish and deliver any item or items enumerated in the schedules and specifications at the time and in accordance with the terms and conditions therein provided, the Director of the Office of Procurement Management may contract for or purchase such supplies, equipment, and commodities in the open market and the contractor shall make good the excess over the price named in the schedule and specifications and the cost of such supplies, equipment, and commodities in the open market provided however, that the foregoing provisions shall not apply where other penalties for any default in the performance of the conditions of this contract are provided for in the schedules and specifications.
8. All delivery tickets, invoices and statements shall show the purchase order number, brand or trade name and State Item Number when applicable as shown in this contract. Invoices must be submitted in duplicate to the State Agency ordering the merchandise. **DO NOT SUBMIT STATEMENT OR INVOICES TO THE OFFICE OF PROCUREMENT MANAGEMENT AS IT ONLY DELAYS PAYMENT.**



Steven L. Berg, Director
Office of Procurement Management

Contractors:

<p>Blackstrap Inc. Box 258 Neligh, NE 68756 Contact: Alex Hughes Phone: 402-887-5658 alex@blackstrapinc.com</p> <p>Vendor #: 12241692 Contract #: 17944</p>	<p>Central Salt 1420 State Road 14 Lyons, KS 67554 Contact: Lori Young Phone: 800-879-7258 lyoung@centralsalt.com</p> <p>Vendor #: 12339919 Contract #: 17945</p>
<p>Doug Andrus Distributing 6300 S 45th W Idaho Falls, ID 83402 Contact: Stockton Murdoch Phone: 208-533-6732 Stockton.murdoch@dougandrus.com</p> <p>Vendor #: 12721811 Contract #: 17946</p>	<p>Dustbusters Enterprises LLC. 65 Rail Center Evanston, WY 82930 Contact: Todd Pendleton Phone: 307-789-3878 todd@dustbustersinc.com</p> <p>Vendor #: 12622888 Contract #: 17947</p>
<p>Independent Salt PO Box 36 Kanopolis, KS 67454 Contact: Matt Keener Phone: 785-472-4421 matt@indsalt.com</p> <p>Vendor #: 12739010 Contract #: 17948</p>	<p>Johnson Feed 305 W. Industrial Road Canton, SD 57013 Contact: Matt Bakker Phone: 605-764-7371 mattb@johnsonfeedinc.com</p> <p>Vendor #: 12033894-02 Contract #: 17949</p>

Line #	Description	UOM	Price	Vendor	Contract #
1	Road Salt - Webster/Aberdeen/Britton	Ton	\$85.25	Blackstrap	17944
2	Road Salt - Faulkton/Ipswich/Leola	Ton	\$84.39	Blackstrap	17944
3	Road Salt - Watertown/Brookings/Clear Lake/Hayti	Ton	\$75.79	Blackstrap	17944
4	Road Salt - Sisseton/Summit/Milbank	Ton	\$80.55	Blackstrap	17944
5	Road Salt - DeSmet/Clark/Huron	Ton	\$74.78	Blackstrap	17944
6	Road Salt - Miller/Redfield/Highmore	Ton	\$72.40	Blackstrap	17944
7	Road Salt - Armour (No Pups)/Bonesteel/Platte/Jct. SD44 & SD47	Ton	\$69.43	Independent Salt	17948
8	Road Salt - Mitchell/Salem	Ton	\$70.31	Blackstrap	17944
9	Road Salt - Chamberlain/Plankinton/Woonsocket	Ton	\$71.69	Blackstrap	17944
10	Road Salt - Sioux Falls/Lennox	Ton	\$71.23	Independent Salt	17948
11	Road Salt - Madison/Flandreau	Ton	\$74.98	Central Salt	17945
12	Road Salt - Junction City/Beresford	Ton	\$66.42	Central Salt	17945
13	Road Salt - Tyndall/Menno/Yankton	Ton	\$64.60	Blackstrap	17944
14	Road Salt - Pierre/Gettysburg	Ton	\$76.89	Blackstrap	17944
15	Road Salt - Hayes/Phillip	Ton	\$80.79	Blackstrap	17944
16	Road Salt - Mobridge/Selby/Herried	Ton	\$91.20	Blackstrap	17944
17	Road Salt - McIntosh/Eagle Butte/Isabel	Ton	\$96.44	Blackstrap	17944
18	Road Salt - Presho/Reliance/Kadoka/Murdo	Ton	\$79.18	Blackstrap	17944
19	Road Salt - Winner/Martin/Mission/White River	Ton	\$77.10	Independent Salt	17948
20	Road Salt - Bison/Faith/Lemmon	Ton	\$100.25	Independent Salt	17948
21	Road Salt - Belle Fourche/Buffalo/Newell	Ton	\$94.50	Doug Andrus	17946
22	Road Salt - Custer/Keystone Wye (No Pups)/Hermosa	Ton	\$90.00	Doug Andrus	17946
23	Road Salt - Hot Springs/Edgemont/Oelrichs	Ton	\$90.00	Doug Andrus	17946
24	Road Salt - Sturgis/Deadwood/Spearfish	Ton	\$90.00	Doug Andrus	17946
25	Road Salt - Rapid City/Wall	Ton	\$90.50	Doug Andrus	17946
26	Brining Salt - Mitchell	Ton	\$141.00	Johnson Feed	17949
27	Brining Salt - Rapid City	Ton	\$131.64	Johnson Feed	17949
28	Liquid Magnesium Chloride - Pierre/Gettysburg	Gallon	\$1.79	Dustbusters	17947
29	Liquid Magnesium Chloride - Hayes/Phillip	Gallon	\$1.75	Dustbusters	17947
30	Liquid Magnesium Chloride - Mobridge/Selby/Herried	Gallon	\$1.86	Dustbusters	17947
31	Liquid Magnesium Chloride - McIntosh/Isabel/Eagle Butte	Gallon	\$1.79	Dustbusters	17947
32	Liquid Magnesium Chloride - Presho/Reliance/Kadoka/Murdo	Gallon	\$1.79	Dustbusters	17947
33	Liquid Magnesium Chloride - Winner/White River/Mission/Martin	Gallon	\$1.79	Dustbusters	17947
34	Liquid Magnesium Chloride - Rapid City/Wall	Gallon	\$1.64	Dustbusters	17947
35	Liquid Magnesium Chloride - Newell/Buffalo/Belle Fourche	Gallon	\$1.64	Dustbusters	17947
36	Liquid Magnesium Chloride - Faith/Bison	Gallon	\$1.69	Dustbusters	17947
37	Liquid Magnesium Chloride - Custer/Keystone Wye/Hermosa	Gallon	\$1.64	Dustbusters	17947
38	Liquid Magnesium Chloride - Deadwood/Sturgis/Spearfish	Gallon	\$1.64	Dustbusters	17947
39	Liquid Magnesium Chloride - Hot Springs/Oelrichs/Edgemont	Gallon	\$1.64	Dustbusters	17947