



**OFFICE FURNITURE (2023-2028)**  
Led by the State of Utah

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Master Agreement #: MA3969

Contractor: **STEELCASE INC.**

Participating Entity: **STATE OF SOUTH DAKOTA – CONTRACT 17732**

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the NASPO ValuePoint website.

**Master Agreement Terms and Conditions:**

1. Scope: This addendum covers the **Office Furniture and Related Services (2023-2028)** led by the State of Utah for use by state agencies and other entities located in the Participating **State of South Dakota** authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the **State of South Dakota**. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

The Contractor may, at the Contractor's discretion, extend pricing from this agreement to Indian tribal governments and non-profit organizations in South Dakota. Any sales made to Indian tribes and non-profit organizations from this agreement shall be included in any required reports and shall be subject to the NASPO VALUEPOINT administrative fee.

3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

**Contractor**

Name:	Kevin Loubert
Address:	901 44th Street SE, Grand Rapids, MI 49508-7594
Telephone:	+1 616 2929848
Fax:	616-246-4881
Email:	kloubert@steelcase.com



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Participating Entity

Name:	Heather King
Address:	Office of Procurement Management 523 East Capitol Avenue Pierre, South Dakota 57501
Telephone:	605-773-2162
Fax:	605-773-4840
Email:	heather.king@state.sd.us

**4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT**

[XX] The following changes are modifying or supplementing the Master Agreement terms and conditions.

**Controlling Law of Venue.** The laws of the state of South Dakota and applicable federal laws and regulations of the United States apply to any dispute arising out of this Participating Addendum, its subject matter, or its formation. The parties shall bring any dispute or claim, arising out of or related to this Participating Addendum, before a federal or Circuit Court, Sixth Judicial Circuit, Hughes County, South Dakota.

**Restriction of Boycott of Israel.** Pursuant to Executive Order 2020-01, for contractors, vendors, suppliers, or subcontractors with five (5) or more employees who enter into a contract with the State of South Dakota that involves the expenditure of one hundred thousand dollars (\$100,000.00) or more, by signing this Agreement vendor/contractor certifies and agrees that it has not refused to transact business activities, has not terminated business activities, and has not taken other similar actions intended to limit its commercial relations, related to the subject matter of this Agreement, with a person or entity that is either the State of Israel, or a company doing business in or with Israel or authorized by, licensed by, or organized under the laws of the State of Israel to do business, or doing business in the State of Israel, with the specific intent to accomplish a boycott or divestment of Israel in a discriminatory manner. It is understood and agreed that, if this certification is false, such false certification will constitute grounds for the State to terminate this Agreement. Vendor/contractor further agrees to provide immediate written notice to the State if during the term of this Agreement it no longer complies with this certification and agrees such noncompliance may be grounds for termination of this Agreement.

5. Lease Agreements: **Reserved**

6. Subcontractors: All contactors, dealers, and resellers authorized in the **State of South Dakota**, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO ValuePoint Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.



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7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: <b>South Dakota</b>	Contractor: <b>Steelcase Inc.</b>
Signature: 	Signature: 
Name: <b>Steven L. Berg</b>	Name: Arely Sanchez
Title: <b>Director of Procurement Management</b>	Title: Contract Specialist
Date: <b>2-7-23</b>	Date: February 7, 2023

For questions on executing a participating addendum, please contact:  
 NASPO ValuePoint

Cooperative Portfolio Manager:	Joel E. Atkinson
Telephone:	850-848-1250
Email:	<a href="mailto:jatkinson@naspovaluepoint.org">jatkinson@naspovaluepoint.org</a>

***[Please email fully executed PDF copy of this document to [PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate data bases.]***

**OFFICE FURNITURE (2023-2028)**  
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**Exhibit 1**  
**Products and Pricing**

The pricing terms for the Master Agreement shall flow down to this PA.

Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
E-Tables	51.00%	51.00%	52.00%
Orangebox Kim	44.00%	45.00%	45.00%
Flow	44.00%	45.00%	45.00%
Motif	44.00%	45.00%	45.00%
Sans	44.00%	45.00%	45.00%
433 Protege	59.00%	60.00%	62.00%
453 Criterion	61.00%	62.00%	63.00%
462 Leap	59.00%	60.00%	61.00%
464 Leap Work Lounge	50.00%	51.00%	52.00%
466 Reply	55.50%	56.00%	57.00%
475 Player	59.00%	60.00%	62.00%
487 Cachet Seating	53.00%	54.00%	55.00%
490 Move	53.00%	54.00%	55.00%
A La Carte	54.00%	58.00%	58.00%
Adjustable Tables - Airtouch	58.00%	62.00%	62.00%
Akira Tables	51.00%	52.00%	53.00%
Alight	54.00%	58.00%	58.00%
Amia	55.50%	56.00%	57.00%
Answer	67.00%	68.50%	70.00%
Answer Beam	67.00%	68.50%	70.00%
Answer Fence	67.00%	68.50%	70.00%
Answer Freestanding Desking	67.00%	68.50%	70.00%
Avenir	69.00%	72.00%	74.00%
B Free - Furniture	44.00%	45.00%	45.00%
B Free - Seating	44.00%	45.00%	45.00%
Bassline	54.00%	58.00%	58.00%
Bivi	54.00%	58.00%	58.00%
Bottomline Task Light	50.00%	51.00%	51.00%
Brody Lounge Seating	44.00%	45.00%	45.00%
Buoy	54.00%	58.00%	58.00%
c:scape	51.00%	53.00%	55.50%
Campfire	54.00%	58.00%	58.00%
Clipper	54.00%	58.00%	58.00%
cobi	51.00%	52.00%	53.00%
Crew Guest Seating	54.00%	58.00%	58.00%

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	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Crew Seating	54.00%	58.00%	58.00%
Divisio Screens	51.00%	53.00%	55.50%
Duo Storage For Answer	67.00%	68.50%	70.00%
Duo Storage For Post & Beam	58.00%	59.00%	60.00%
Flex	53.00%	54.00%	56.00%
Flex Active Frames	53.00%	54.00%	56.00%
Flex Had	53.00%	54.00%	56.00%
FrameOne	51.00%	53.00%	55.50%
Gesture	55.50%	56.00%	57.00%
Groupwork	54.00%	58.00%	58.00%
High Density Storage	63.00%	64.00%	65.00%
i2i	51.00%	52.00%	53.00%
Jack Seating	54.00%	58.00%	58.00%
Jacket	54.00%	58.00%	58.00%
Jenny	54.00%	58.00%	58.00%
Jersey	58.00%	59.00%	60.00%
Kart Seating	51.00%	52.00%	53.00%
Kick	67.00%	67.00%	67.00%
Kick Freestanding Casegoods	67.00%	67.00%	67.00%
LED Linear	50.00%	51.00%	51.00%
LED Shelf Light	50.00%	51.00%	51.00%
Lite Scale	48.75%	50.00%	50.00%
Max Stacker III	58.00%	59.00%	60.00%
media:scape	44.00%	45.00%	45.00%
media:scape Lounge	44.00%	45.00%	45.00%
Migration	57.00%	57.50%	58.50%
Migration SE Bench	57.00%	57.50%	58.50%
Migration SE Desk	57.00%	57.50%	58.50%
Montage	67.00%	68.50%	70.00%
Node	53.00%	54.00%	55.00%
Wiesner Hager Nooi	50.00%	51.00%	52.00%
Ology Bench	53.00%	54.00%	56.00%
Ology Desk	53.00%	54.00%	56.00%
Overfile Cabinets	58.00%	59.00%	60.00%
Pathways Power & Communication	58.00%	59.00%	60.00%
Pivot	54.00%	58.00%	58.00%
Premium Whiteboard	49.36%	52.76%	52.76%
Privacy Walls	47.00%	50.00%	50.00%
Qivi	51.00%	52.00%	53.00%
Qt Pro	49.00%	50.00%	50.00%
Sarto Privacy Modesty Screen	51.00%	52.00%	53.00%
Scoop Stool	54.00%	58.00%	58.00%
Series 9000	69.00%	72.00%	74.00%



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Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Shortcut	54.00%	58.00%	58.00%
SILQ Seating	50.00%	51.00%	52.00%
Avenue	54.00%	58.00%	58.00%
Simple Tables	54.00%	58.00%	58.00%
Smoke	54.00%	58.00%	58.00%
Soffio Screen	53.00%	55.00%	55.00%
Standard Lighting	67.00%	67.00%	67.00%
Steelcase Series 1	54.50%	55.50%	57.00%
Steelcase Series 2	55.50%	56.00%	57.00%
Sylvi Lounge	44.00%	45.00%	45.00%
Think - Task	55.50%	56.00%	57.00%
Thread Floor Power System	44.00%	45.00%	45.00%
Tour	54.00%	58.00%	58.00%
TS Bins & Shelves	67.00%	67.00%	67.00%
TS Fixed Pedestals	61.00%	63.00%	64.00%
TS Laterals	61.00%	63.00%	64.00%
TS Lockers	61.00%	63.00%	64.00%
TS Mobile Pedestals	61.00%	63.00%	64.00%
TS Tower Too	61.00%	63.00%	64.00%
TS Underworksurface Latera	61.00%	63.00%	64.00%
TS Worksurfaces	67.00%	67.00%	67.00%
Umami	44.00%	45.00%	45.00%
Underscore	52.00%	54.00%	54.00%
Universal Bookcases	63.00%	64.00%	65.00%
Universal Combination Cabinets	63.00%	64.00%	65.00%
Universal ITC/OTC Bins/Shelves	67.00%	68.50%	70.00%
Universal Lateral Files	63.00%	64.00%	65.00%
Universal Pedestals	67.00%	68.50%	70.00%
Universal Privacy Screens	53.00%	55.00%	55.00%
Universal Storage Cabinets	63.00%	64.00%	65.00%
Universal System Worksurface-Wood	67.00%	68.50%	70.00%
Universal Towers	63.00%	64.00%	65.00%
Universal Wardrobe Cabinets	63.00%	64.00%	65.00%
Universal Workstation Verticals	63.00%	64.00%	65.00%
Universal Storage Accessories	63.00%	64.00%	65.00%
Universal System Screens	67.00%	68.50%	70.00%
Universal System Worksurfaces	67.00%	68.50%	70.00%
Universal Tables	67.00%	68.50%	70.00%
Uno	54.00%	58.00%	58.00%
V.I.A.	48.10%	51.00%	51.00%
Verb	53.00%	55.00%	55.00%
Convey	45.00%	47.00%	47.00%
Embold	45.00%	47.00%	47.00%



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Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Exchange Tables	45.00%	47.00%	47.00%
Folio	45.00%	47.00%	47.00%
Mobile Overbed Tables	45.00%	47.00%	47.00%
Opus	45.00%	47.00%	47.00%
Park	45.00%	47.00%	47.00%
Regard	45.00%	47.00%	47.00%
Senza	45.00%	47.00%	47.00%
Sonata	45.00%	47.00%	47.00%
Surround	45.00%	47.00%	47.00%
Sync	45.00%	47.00%	47.00%
Belle	49.00%	50.50%	50.50%
Boardwalk	49.00%	50.50%	50.50%
Brighton	49.00%	50.50%	50.50%
Greenpoint Bench	49.00%	50.50%	50.50%
Greenpoint Private Office	49.00%	50.50%	50.50%
Greenpoint Steel Storage	49.00%	50.50%	50.50%
Greenpoint Wood Storage	49.00%	50.50%	50.50%
Mesa	49.00%	50.50%	50.50%
Slope	49.00%	50.50%	50.50%
Sterling	49.00%	50.50%	50.50%
Convене Conference Collection	51.00%	53.00%	53.00%
Currency	54.00%	58.00%	58.00%
Elective Elements	53.00%	55.00%	55.00%
Mackinac	51.00%	53.00%	53.00%
Mingle Seating	51.00%	53.00%	53.00%
Payback	54.00%	58.00%	58.00%
Sawyer	54.00%	58.00%	58.00%
Siento Seating	51.00%	53.00%	53.00%
Verlay	54.00%	58.00%	58.00%
Victor2	51.00%	53.00%	53.00%
Flex Dock	49.00%	50.00%	50.00%
Flex Mobile Power	49.00%	50.00%	50.00%
Privacy	49.00%	50.00%	50.00%
West Elm Products (other than Exceptions below)	49.00%	50.50%	50.50%
PolyVision by Designtex Products (other than Exceptions below)	44.00%	45.00%	45.00%
Orangebox Pods Products (other than Exceptions below)	42.75%	44.25%	44.25%
Orangebox Products (other than Exceptions below)	44.00%	45.00%	45.00%
Steelcase Wood Products (other than Exceptions below)	51.00%	53.00%	53.00%



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Steelcase Products	Price List / Order Size (in USD)		
	Discounts off List		
	Drop Ship		
	\$1 - \$50,000 List	\$50,001 - \$150,000 List	\$150,001 list and above
Steelcase Worktools Products (other than Exceptions below)	49.00%	50.00%	50.00%
Steelcase Health Products (other than Exceptions below)	45.00%	47.00%	47.00%
Coalesse Products (other than Exceptions below)	51.00%	51.00%	52.00%

**EXCEPTIONS**

- All Price Lists: New Products.
- Coalesse Price Lists: Arzu, Nanimarquina Collection.

**OTHER**

- Terms and conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.
- Pricing for service parts will be quoted upon request.
- Orders from more than one Price List may be combined for the purpose of defining Order Size (e.g. Steelcase Steel, Steelcase Wood, and Steelcase Worktools.)
- Customized or otherwise non-standard Products may receive the pricing listed above. In such cases where the pricing differs, list price duration and applicable discounts for such Products will be determined on a project-by-project basis.
- Pricing above is representative of deliveries to commercial sites only. Residential deliveries may be subject to separate terms and conditions (including price) and will be determined on a project-by-project basis.