**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Ecologic Industries, LLC**

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| **SEATING** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52% | 50% | 49% |
| $5,000 to $49,999 | 57% | 55% | 54% |
| $50,000 to $99,999 | 60% | 58% | 57% |
| $100,000 and above | 62% | 60% | 59% |
| **DESKS** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52% | 50% | 49% |
| $5,000 to $49,999 | 57% | 55% | 54% |
| $50,000 to $99,999 | 60% | 58% | 57% |
| $100,000 and above | 62% | 60% | 59% |
| **TABLES** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52% | 50% | 49% |
| $5,000 to $49,999 | 57% | 55% | 54% |
| $50,000 to $99,999 | 60% | 58% | 57% |
| $100,000 and above | 62% | 60% | 59% |

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| **BOOKCASES/STORAGE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52% | 50% | 49% |
| $5,000 to $49,999 | 57% | 55% | 54% |
| $50,000 to $99,999 | 60% | 58% | 57% |
| $100,000 and above | 62% | 60% | 59% |
| **EDUCATIONAL** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52% | 50% | 49% |
| $5,000 to $49,999 | 57% | 55% | 54% |
| $50,000 to $99,999 | 60% | 58% | 57% |
| $100,000 and above | 62% | 60% | 59% |