**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Fairway Holdings**

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| **MODULAR/SYSTEMS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 50% | % | % |
| $5,000 to $49,999 | 50% | % | % |
| $50,000 to $99,999 | 51% | % | % |
| $100,000 and above | 54% | % | % |
| **SEATING** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52.50% | % | % |
| $5,000 to $49,999 | 52.50% | % | % |
| $50,000 to $99,999 | 53.50% | % | % |
| $100,000 and above | 56.50% | % | % |
| **TABLES** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52.50% | % | % |
| $5,000 to $49,999 | 52.50% | % | % |
| $50,000 to $99,999 | 53.50% | % | % |
| $100,000 and above | 56.50% | % | % |

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| **EDUCATIONAL** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 52.50% | % | % |
| $5,000 to $49,999 | 52.50% | % | % |
| $50,000 to $99,999 | 53.50% | % | % |
| $100,000 and above | 56.50% | % | % |
| **DESIGN SERVICES** |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. |
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