**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Indiana Furniture Industries, Inc**

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| **SEATING** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |
| **DESKS** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |
| **TABLES** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |
| **BOOKCASES/STORAGE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |
| **EDUCATIONAL** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |

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| **HEALTHCARE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 51% | Starting at $40.00/Man Hour (Not to exceed $65.00/Man Hour) | |
| **DESIGN SERVICES** | | | |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. | | | |
| Indiana Furniture Industries, Inc - Manufacture | | | Starting at $50.00/Hour (Not to exceed $75.00/Hour) |