**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Krueger International, Inc.**

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| **MODULAR/SYSTEMS** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 46% | $4.00/100lbs Minimum $100 Maximum $500 | 34% |
| $5,000 to $49,999 | 47% | 37% |
| $50,000 to $99,999 | 48% | 39% |
| $100,000 to $200,000 | 49% | 40% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |
| Demountable Wall | 40% | Based on project by project basis |
| **SEATING** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | 28% |
| $5,000 to $49,999 | 46% | 34% |
| $50,000 to $99,999 | 47% | 37% |
| $100,000 to $200,000 | 48% | 39% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |

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| **DESKS** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | 28% |
| $5,000 to $49,999 | 46% | 34% |
| $50,000 to $99,999 | 47% | 37% |
| $100,000 and above | 48% | 39% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |
| **TABLES** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | % |
| $5,000 to $49,999 | 46% | % |
| $50,000 to $99,999 | 47% | % |
| $100,000 to $200,000 | 48% | % |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |
| **BOOKCASES/STORAGE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | 28% |
| $5,000 to $49,999 | 46% | 34% |
| $50,000 to $99,999 | 47% | 37% |
| $100,000 to $200,000 | 48% | 39% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |

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| **EDUCATIONAL** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | 28% |
| $5,000 to $49,999 | 46% | 34% |
| $50,000 to $99,999 | 47% | 37% |
| $100,000 to $200,000 | 48% | 39% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |
| Auditorium/Fixed Seating | 40% | Based on project by project basis |
| **HEALTHCARE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 40% | $4.00/100lbs Minimum $100 Maximum $500 | 28% |
| $5,000 to $49,999 | 46% | 34% |
| $50,000 to $99,999 | 47% | 37% |
| $100,000 to $200,000 | 48% | 39% |
| $200,000 and above | Greater or equal to Tier 4 Discount |  |
| **DESIGN SERVICES** | | | |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. | | | |
| Krueger International, Inc. – Manufacture | | | $95.00/Hour |