**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Kimball International Brands Inc.**

**Brands: Kimball, National**

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| **MODULAR/SYSTEMS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 65% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 65% | % |
| $50,000 to $99,999 | 65% | % |
| $100,000 and above | 67% | % |
|  **SEATING**  |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |

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| **DESKS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |
| **TABLES** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |
| **BOOKCASES/STORAGE** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |
| **EDUCATIONAL** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |

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| **HEALTHCARE** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 55% | % | $45.00 - $95.00/Hour |
| $5,000 to $49,999 | 55% | % |
| $50,000 to $99,999 | 55.5% | % |
| $100,000 and above | 56% | % |
| **DESIGN SERVICES** |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. |
| Kimball, National & authorized dealers | $65.00/Hour |