**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: MityLite**

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| **FOLDING TABLES** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,000 | 52% | 47% | 37% |
| $4,0001 to $18,000 | 56% | 51% | 41% |
| $18,001 to $37,000 | 57% | 52% | 42% |
| $37,001 and above | 59% | 54% | 44% |
| **COMFORT SEATING** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $12,000 | 53.40% | 48% | 38% |
| $12,001 to $24,000 | 55% | 50% | 40% |
| $24,001 to $48,000 | 56.50% | 51% | 41% |
| $48,001 and above | 57.50% | 52% | 42% |
| **FOLDING/STACKING CHAIRS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $6000 | 44% | 39% | 29% |
| $6,001 to $12,000 | 47% | 42% | 32% |
| $12,001 to $25,000 | 48% | 43% | 33% |
| $25,001 and above | 50% | 45% | 35% |

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| **DANCE FLOORS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 53% | 48% | 38% |
| **CARTS** |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| Whole Catalog | 45% | 40% | 30% |
| **DESIGN SERVICES** |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. |
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