**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Nightingale Corporation**

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| **SEATING** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 50% | 45% | 45% |
| $5,000 to $49,999 | 53% | 48% | 48% |
| $50,000 to $99,999 | 55% | 50% | 50% |
| $100,000 and above | Negotiable | Negotiable |  |
| **HEALTHCARE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 50% | 45% | 45% |
| $5,000 to $49,999 | 53% | 48% | 48% |
| $50,000 to $99,999 | 55% | 50% | 50% |
| $100,000 and above | Negotiable | Negotiable |  |
| **DESIGN SERVICES** | | | |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. | | | |
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