**Solicitation: IFB #2304 – Furniture & Related Products**

**Name of Manufacture: Sauder Manufacturing Co. dba Sauder Education dba Butler Human Services**

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| **SEATING** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 56% | 53% | 50% |
| $5,000 to $49,999 | 57% | 55% | 52% |
| $50,000 to $99,999 | 58% | 56% | 53% |
| $100,000 and above | 60% | 58% | 55% |
| **DESKS** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 56% | 53% | 50% |
| $5,000 to $49,999 | 57% | 55% | 52% |
| $50,000 to $99,999 | 58% | 56% | 53% |
| $100,000 and above | 60% | 58% | 55% |
| **TABLES** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 56% | 53% | 50% |
| $5,000 to $49,999 | 57% | 55% | 52% |
| $50,000 to $99,999 | 58% | 56% | 53% |
| $100,000 and above | 60% | 58% | 55% |

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| **BOOKCASES/STORAGE** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 56% | 53% | 50% |
| $5,000 to $49,999 | 57% | 55% | 52% |
| $50,000 to $99,999 | 58% | 56% | 53% |
| $100,000 and above | 60% | 58% | 55% |
| **EDUCATIONAL** | | | |
| Order Amount $ | Outside/Doc Delivery | Inside Delivery | Installation |
| $1 to $4,999 | 56% | 53% | 50% |
| $5,000 to $49,999 | 57% | 55% | 52% |
| $50,000 to $99,999 | 58% | 56% | 53% |
| $100,000 and above | 60% | 58% | 55% |
| **DESIGN SERVICES** | | | |
| These are optional services through the manufacturer and or their local dealers. Contact the manufacturer and or dealer for services they will provide at the rate listed below. | | | |
| Sauder Manufacturing Co dba Sauder Education dba Butler Human Service - Manufacture | | | $75.00/Hour |